



**CITY OF KINGSTON**  
**INFORMATION REPORT TO COUNCIL**

Report No.: 10-232

TO: Mayor and Council  
 FROM: Stephen Dickey, Deputy Treasurer  
 RESOURCE STAFF: Angela Brown, Financial Planning Coordinator  
 DATE OF MEETING: 2010-08-24  
 SUBJECT: Second Quarter Operating Budget Report for 2010

**EXECUTIVE SUMMARY:**

This information report is to provide a financial status update of the general operating fund as at June 30, 2010, the end of the second fiscal quarter.

**RECOMMENDATION:**

This report is for information purposes only.

**AUTHORIZING SIGNATURES:**

ORIGINAL SIGNED BY DIRECTOR OF FINANCIAL SERVICES _____ Stephen Dickey, Deputy Treasurer
ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER _____ Gerard Hunt, Chief Administrative Officer

**CONSULTATION WITH THE FOLLOWING COMMISSIONERS:**

Cynthia Beach, <i>Sustainability &amp; Growth</i>	√
Terry Willing, <i>Community Development Services</i>	N/R
Denis Leger, <i>Corporate Services</i>	N/R
Jim Keech, <i>President and CEO, Utilities Kingston</i>	N/R

*(N/R indicates consultation not required)*

August 24, 2010

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**OPTIONS/DISCUSSION:**

The financial information provided in this report is from the financial accounting records of the corporation as at June 30, 2010. The report reflects the approved operating budget for the year 2010 together with 2010 actual year to date revenue and expenditure information. A variance column is provided for reference purposes and generally reflects the amount of revenues to be generated or expenditures to be spent over the balance of the year. With respect to the overall corporate results, three schedules are attached, reported by group and summarized by department. Police, Library, Agency Transfers and Municipal Utilities are summarized as well. Schedule A reflects the net operating information (revenues less expenditures). Schedules B and C reflect gross revenues and gross expenditures respectively.

This report also includes the 2010 second quarter results for the Grand Theatre and the INVISTA Centre as provided in summary form by the departments in Schedules D and E. The K-Rock Centre's second quarter results are being presented under a separate report.

From the information provided, we advise that overall the revenue and expenditures for the second quarter are tracking normally. With the exception of comments below, many of those reflecting otherwise are generally seasonal in nature and appear to be reasonable at this time.

Interest income on corporate investments and bank balances are tracking below budget due to the continued low interest rates, with a current projection of a \$400K shortfall in investment income for 2010 which will be funded from the working fund reserve. Recreation and Leisure Services are expecting to have a \$150K deficit due primarily to lower ice rental revenues and higher utilities costs in the arenas than budgeted. It is expected that any deficits currently projected above will be absorbed by savings across the corporation.

On the positive side, fuel prices have continued to track in accordance to budget and the market prices for recycling products continue to be less volatile. Recreation and Leisure Services program revenue was higher than budgeted. Departments are continually working with finance staff to review variances on a regular basis with a goal to have a balanced budget by year end. At this time through a collective effort we are committed to the goal of a balanced 2010 budget.

**EXISTING POLICY/BY LAW:**

By-law 2010-21, "A By-Law to Adopt the 2010 Operating Budget"

**NOTICE PROVISIONS:**

Not Applicable

**ACCESSIBILITY CONSIDERATIONS:**

Not Applicable

**FINANCIAL CONSIDERATIONS:**

There are no financial considerations at this time. Comments are contained in the options/discussions section of this report and in the appendices that are attached.

**CONTACTS:**

Stephen Dickey, Deputy Treasurer  
Angela Brown, Financial Planning Coordinator

Ext. 2370  
Ext. 2366

**OTHER CITY OF KINGSTON STAFF CONSULTED:**

Gerard Hunt, Chief Administrative Officer	Ext. 2205
Lanie Hurdle, Director of Recreation & Leisure Services	Ext. 1231
Brian McCurdy, Director of Cultural Services	Ext. 1354

**EXHIBITS ATTACHED:**

- Schedule A – Net Operating Report
- Schedule B – Gross Revenues
- Schedule C – Gross Expenditures
- Schedule D – Grand Theatre Quarterly Report
- Schedule E – INVISTA Centre Quarterly Report

**CITY OF KINGSTON**  
**Net Operating Report - Operating Fund - Municipal**  
**2010-06-30**

	<b>Actuals</b>	<b>Annual</b>	<b>Variance</b>	<b>Y-T-D=50%</b>
	<b>Year to Date</b>	<b>Budget</b>	<b>\$</b>	<b>Actual to Budget</b>
				<b>%</b>
<b><u>Municipal Operations</u></b>				
<b>Mayor &amp; Council</b>	282,781	596,803	(314,022)	47%
<b>Chief Administrative Officer's Office</b>	224,051	428,225	(204,174)	52%
<b>Transportation, Properties &amp; Emergency Services</b>				
Commissioner's Office	174,585	397,664	(223,079)	44%
Fire & Rescue	9,739,247	19,305,141	(9,565,894)	50%
Real Estate & Construction Services	893,979	1,966,266	(1,072,287)	45%
Transportation Services	3,068,555	7,103,697	(4,035,142)	43%
<b>Total Transportation, Properties &amp; Emergency Services</b>	<b>13,876,366</b>	<b>28,772,769</b>	<b>(14,896,402)</b>	<b>48%</b>
<b>Public Works Services</b>				
Commissioner's Office	-	-	-	-
Engineering	1,962,944	4,161,610	(2,198,666)	47%
Public Works	7,423,207	15,515,503	(8,092,296)	48%
Solid Waste Division	2,424,928	6,501,801	(4,076,873)	37%
<b>Total Public Works Services</b>	<b>11,811,079</b>	<b>26,178,914</b>	<b>(14,367,835)</b>	<b>45%</b>
<b>Community Services</b>				
Commissioner's Office	99,817	263,762	(163,945)	38%
Building & Licensing	195,097	160,251	34,846	122%
Community & Family Services	10,370,585	20,816,416	(10,445,831)	50%
Residential Long Term Care - Rideaucrest	2,489,564	5,551,770	(3,062,205)	45%
<b>Total Community Services</b>	<b>13,155,063</b>	<b>26,792,199</b>	<b>(13,637,135)</b>	<b>49%</b>
<b>Sustainability &amp; Growth</b>				
Commissioner's Office	175,769	595,260	(419,491)	30%
Cultural Services	912,862	1,930,907	(1,018,044)	47%
Planning & Development	511,268	1,132,504	(621,236)	45%
Recreation & Leisure	2,304,733	4,897,193	(2,592,460)	47%
Strategy, Environment & Communications	572,906	1,468,565	(895,659)	39%
<b>Total Sustainability &amp; Growth</b>	<b>4,477,539</b>	<b>10,024,429</b>	<b>(5,546,890)</b>	<b>45%</b>
<b>Corporate Administration</b>				
Financial Services	618,286	1,553,614	(935,328)	40%
Human Resources & Organizational Development	1,164,695	2,687,424	(1,522,729)	43%
Information Systems & Technology	1,456,935	3,008,101	(1,551,166)	48%
Legal Services	(124,110)	282,895	(407,005)	-44%
Office of the City Clerk	663,722	1,557,791	(894,069)	43%
<b>Total Corporate Administration</b>	<b>3,779,528</b>	<b>9,089,824</b>	<b>(5,310,296)</b>	<b>42%</b>
<b>Total All Departments</b>	<b>47,606,408</b>	<b>101,883,163</b>	<b>(54,276,754)</b>	<b>47%</b>
<b>Fiscal Services</b>	10,519,921	19,194,946	(8,675,026)	55%
<b>Taxation Revenue</b>	(175,600,239)	(177,048,210)	1,447,971	99%
<b>Total</b>	<b>(117,473,910)</b>	<b>(55,970,101)</b>	<b>(61,503,809)</b>	<b>210%</b>
<b>Boards &amp; Agency Transfers</b>	26,414,706	55,970,101	(42,092,945)	47%
<b>Total Municipal Operations</b>	<b>(91,059,204)</b>	<b>0</b>	<b>(103,596,754)</b>	<b>-</b>
<b><u>Municipal Utilities</u></b>				
<b>Water</b>	(520,625)	-	(520,625)	-
<b>Wastewater</b>	(519,977)	-	(519,977)	-
<b>Gas</b>	(540,812)	-	(540,812)	-
<b>Appliance Rental Business</b>	(69,281)	-	(69,281)	-
<b>Total Municipal Utilities</b>	<b>(1,650,695)</b>	<b>-</b>	<b>(1,650,695)</b>	<b>-</b>
<b>Net Operating</b>	<b>(92,709,899)</b>	<b>0</b>	<b>(105,247,449)</b>	<b>-</b>

**CITY OF KINGSTON**  
**Gross Revenue - Operating Fund - Municipal**  
**2010-06-30**

	<b>Actuals</b>	<b>Annual</b>	<b>Variance</b>	<b>Y-T-D=50%</b>
	<b>Year to Date</b>	<b>Budget</b>	<b>\$</b>	<b>Actual to Budget</b>
				<b>%</b>
<b><u>Municipal Operations</u></b>				
<b>Mayor &amp; Council</b>	(10,024)	-	(10,024)	-
<b>Chief Administrative Officer's Office</b>	(50,200)	(80,400)	30,200	62%
<b>Transportation, Properties &amp; Emergency Services</b>				
Commissioner's Office	(23,498)	(56,995)	33,498	41%
Fire & Rescue	(86,276)	(172,500)	86,224	50%
Real Estate & Construction Services	(1,496,489)	(3,108,352)	1,611,863	48%
Transportation Services	(7,245,425)	(14,186,356)	6,940,931	51%
<b>Total Transportation, Properties &amp; Emergency Services</b>	<b>(8,851,687)</b>	<b>(17,524,203)</b>	<b>8,672,516</b>	<b>51%</b>
<b>Public Works Services</b>				
Commissioner's Office	-	-	-	-
Engineering	(171,039)	(291,636)	120,597	59%
Public Works	(251,170)	(552,800)	301,630	45%
Solid Waste Division	(1,872,797)	(3,412,763)	1,539,966	55%
<b>Total Public Works Services</b>	<b>(2,295,007)</b>	<b>(4,257,199)</b>	<b>1,962,193</b>	<b>54%</b>
<b>Community Services</b>				
Commissioner's Office	(14,446)	(20,000)	5,554	-
Building & Licensing	(1,737,138)	(3,997,544)	2,260,406	43%
Community & Family Services	(25,181,822)	(46,760,294)	21,578,471	54%
Residential Long Term Care - Rideaucrest	(5,082,864)	(10,364,661)	5,281,797	49%
<b>Total Community Services</b>	<b>(32,016,270)</b>	<b>(61,142,499)</b>	<b>29,126,228</b>	<b>52%</b>
<b>Sustainability &amp; Growth</b>				
Commissioner's Office	-	-	-	-
Cultural Services	(866,900)	(1,740,188)	873,288	50%
Planning & Development	(225,336)	(611,150)	385,814	37%
Recreation & Leisure	(3,821,324)	(7,215,810)	3,394,486	53%
Strategy, Environment & Communications	(102,583)	(380,749)	278,166	27%
<b>Total Sustainability &amp; Growth</b>	<b>(5,016,143)</b>	<b>(9,947,897)</b>	<b>4,931,753</b>	<b>50%</b>
<b>Corporate Administration</b>				
Financial Services	(310,461)	(653,338)	342,877	48%
Human Resources & Organizational Development	(462,089)	(1,037,479)	575,391	45%
Information Systems & Technology	(467,848)	(869,424)	401,576	54%
Legal Services	(1,205,305)	(1,913,596)	708,291	63%
Office of the City Clerk	(91,564)	(510,150)	418,586	18%
<b>Total Corporate Administration</b>	<b>(2,537,266)</b>	<b>(4,983,987)</b>	<b>2,446,721</b>	<b>51%</b>
<b>Total All Departments</b>	<b>(50,776,597)</b>	<b>(97,936,184)</b>	<b>47,159,586</b>	<b>52%</b>
<b>Fiscal Services</b>	<b>(5,269,722)</b>	<b>(1,888,629)</b>	<b>(3,381,093)</b>	<b>279%</b>
<b>Taxation Revenue</b>	<b>(176,920,316)</b>	<b>(180,343,210)</b>	<b>3,422,894</b>	<b>98%</b>
<b>Total</b>	<b>(232,966,635)</b>	<b>(280,168,023)</b>	<b>47,201,388</b>	<b>83%</b>
<b>Boards &amp; Agency Transfers</b>	<b>(19,331,938)</b>	<b>(37,850,449)</b>	<b>18,518,511</b>	<b>51%</b>
<b>Total Municipal Operations</b>	<b>(252,298,573)</b>	<b>(318,018,472)</b>	<b>65,719,899</b>	<b>79%</b>
<b><u>Municipal Utilities</u></b>				
<b>Water</b>	<b>(7,539,607)</b>	<b>(16,404,621)</b>	<b>8,865,014</b>	<b>46%</b>
<b>Wastewater</b>	<b>(10,089,309)</b>	<b>(22,726,657)</b>	<b>12,637,348</b>	<b>44%</b>
<b>Gas</b>	<b>(18,810,684)</b>	<b>(48,926,076)</b>	<b>30,115,392</b>	<b>38%</b>
<b>Appliance Rental Business</b>	<b>(831,330)</b>	<b>(1,600,000)</b>	<b>768,670</b>	<b>52%</b>
<b>Total Municipal Utilities</b>	<b>(37,270,930)</b>	<b>(89,657,354)</b>	<b>52,386,424</b>	<b>42%</b>
<b>Gross Revenue</b>	<b>(289,569,503)</b>	<b>(407,675,826)</b>	<b>118,106,323</b>	<b>71%</b>

**CITY OF KINGSTON**  
**Gross Expenditure - Operating Fund - Municipal**  
**2010-06-30**

	<b>Actuals</b>	<b>Annual</b>	<b>Variance</b>	<b>Y-T-D=50%</b>
	<b>Year to Date</b>	<b>Budget</b>	<b>\$</b>	<b>Actual to Budget</b>
				<b>%</b>
<b><u>Municipal Operations</u></b>				
<b>Mayor &amp; Council</b>	292,805	596,803	(303,998)	49%
<b>Chief Administrative Officer's Office</b>	274,251	508,625	(234,374)	54%
<b>Transportation, Properties &amp; Emergency Services</b>				
Commissioner's Office	198,083	454,659	(256,576)	44%
Fire & Rescue	9,825,523	19,477,641	(9,652,118)	50%
Real Estate & Construction Services	2,390,468	5,074,618	(2,684,150)	47%
Transportation Services	10,313,980	21,290,054	(10,976,074)	48%
<b>Total Transportation, Properties &amp; Emergency Services</b>	<b>22,728,053</b>	<b>46,296,972</b>	<b>(23,568,918)</b>	<b>49%</b>
<b>Public Works Services</b>				
Commissioner's Office	-	-	-	-
Engineering	2,133,984	4,453,246	(2,319,262)	48%
Public Works	7,674,377	16,068,303	(8,393,926)	48%
Solid Waste Division	4,297,725	9,914,564	(5,616,839)	43%
<b>Total Public Works Services</b>	<b>14,106,086</b>	<b>30,436,113</b>	<b>(16,330,027)</b>	<b>46%</b>
<b>Community Services</b>				
Commissioner's Office	114,263	283,762	(169,499)	40%
Building & Licensing	1,932,236	4,157,795	(2,225,560)	46%
Community & Family Services	35,552,407	67,576,709	(32,024,302)	53%
Residential Long Term Care - Rideaucrest	7,572,428	15,916,431	(8,344,002)	48%
<b>Total Community Services</b>	<b>45,171,334</b>	<b>87,934,697</b>	<b>(42,763,364)</b>	<b>51%</b>
<b>Sustainability &amp; Growth</b>				
Commissioner's Office	175,769	595,260	(419,491)	30%
Cultural Services	1,779,763	3,671,095	(1,891,332)	48%
Planning & Development	736,604	1,743,654	(1,007,050)	42%
Recreation & Leisure	6,126,058	12,113,003	(5,986,946)	51%
Strategy, Environment & Communications	675,489	1,849,313	(1,173,825)	37%
<b>Total Sustainability &amp; Growth</b>	<b>9,493,682</b>	<b>19,972,326</b>	<b>(10,478,644)</b>	<b>48%</b>
<b>Corporate Administration</b>				
Financial Services	928,747	2,206,952	(1,278,204)	42%
Human Resources & Organizational Development	1,626,784	3,724,904	(2,098,120)	44%
Information Systems & Technology	1,924,782	3,877,525	(1,952,742)	50%
Legal Services	1,081,194	2,196,491	(1,115,296)	49%
Office of the City Clerk	755,286	2,067,941	(1,312,654)	37%
<b>Total Corporate Administration</b>	<b>6,316,794</b>	<b>14,073,811</b>	<b>(7,757,017)</b>	<b>45%</b>
<b>Total All Departments</b>	<b>98,383,006</b>	<b>199,819,347</b>	<b>(101,436,341)</b>	<b>49%</b>
<b>Fiscal Services</b>	<b>15,789,642</b>	<b>21,083,575</b>	<b>(5,293,933)</b>	<b>75%</b>
<b>Taxation Revenue</b>	<b>1,320,077</b>	<b>3,295,000</b>	<b>(1,974,923)</b>	<b>40%</b>
<b>Total</b>	<b>115,492,725</b>	<b>224,197,922</b>	<b>(108,705,197)</b>	<b>52%</b>
<b>Boards &amp; Agency Transfers</b>	<b>45,746,645</b>	<b>93,820,550</b>	<b>(48,073,905)</b>	<b>49%</b>
<b>Total Municipal Operations</b>	<b>161,239,370</b>	<b>318,018,472</b>	<b>(156,779,102)</b>	<b>51%</b>
<b><u>Municipal Utilities</u></b>				
<b>Water</b>	<b>7,018,983</b>	<b>16,404,621</b>	<b>(9,385,638)</b>	<b>43%</b>
<b>Wastewater</b>	<b>9,569,331</b>	<b>22,726,657</b>	<b>(13,157,326)</b>	<b>42%</b>
<b>Gas</b>	<b>18,269,872</b>	<b>48,926,076</b>	<b>(30,656,204)</b>	<b>37%</b>
<b>Appliance Rental Business</b>	<b>762,049</b>	<b>1,600,000</b>	<b>(837,951)</b>	<b>48%</b>
<b>Total Municipal Utilities</b>	<b>35,620,235</b>	<b>89,657,354</b>	<b>(54,037,119)</b>	<b>40%</b>
<b>Gross Expenditure</b>	<b>196,859,605</b>	<b>407,675,826</b>	<b>(210,816,221)</b>	<b>48%</b>

# GRAND THEATRE QUARTERLY PERFORMANCE REPORT

PERIOD: QUARTER TWO Jan to end June 2010

% OF YEAR ELAPSED: 50%

## FINANCIAL PERFORMANCE:

	ACTUALS TO DATE	2010 BUDGET	VARIANCE	% SPENT/REC'D	EXPECTED	BY YE	VARIANCE
<b>INCOME</b>							
Capital Reserve	-66,118	-113,032	-46,914	58%	-113,032		0
Grand Theatre Presents	-251,090	-562,870	-311,780	45%	-543,967		18,903
Working Fund Reserve	-125,000	-250,000	-125,000	50%	-250,000		0
Facility Rentals	-71,721	-134,550	-62,829	53%	-131,471		3,079
Credit Card Revenues	-29,242	-63,283	-34,041	46%	-58,268		5,015
Concessions	-5,230	-10,000	-4,770	52%	-10,000		0
Box Office Fees	-68,830	-172,719	-103,889	40%	-161,336		11,383
Equipment Reimbursements	-11,250	-30,000	-18,750	38%	-30,000		0
Fundraising	-90,793	-106,500	-15,707	85%	-165,371		-58,871
Technical Recoveries	-134,921	-233,345	-98,424	58%	-233,345		0
	<b>-854,195</b>	<b>-1,676,299</b>	<b>-822,104</b>	<b>51%</b>	<b>-1,696,790</b>		<b>-20,491</b>

	ACTUALS TO DATE	2010 BUDGET	VARIANCE	% SPENT/REC'D	EXPECTED	BY YE	VARIANCE
<b>EXPENDITURE</b>							
Grand Theatre Presents	279,302	594,397	315,095	47%	601,575		7,178
Salaries, Wages and Benefits	454,121	935,949	481,828	49%	910,238		-25,711
Utilities	51,429	112,600	61,171	46%	112,600		0
Repairs and Maintenance	40,259	87,800	47,541	46%	87,800		0
Other Materials, Supplies and Services	85,728	148,698	62,970	58%	187,569		38,871
Marketing	95,219	158,550	63,331	60%	158,550		0
	<b>1,006,058</b>	<b>2,037,994</b>	<b>1,031,936</b>	<b>49%</b>	<b>2,058,331</b>		<b>20,337</b>

### NET (before trf to Capital Reserve)

	<b>151,864</b>	<b>361,695</b>	<b>209,832</b>	<b>42%</b>	<b>361,541</b>		<b>-154</b>
Capital Reserve Transfer	66,118	113,032	46,914	58%	113,032		0
<b>TOTAL</b>	<b>217,982</b>	<b>474,727</b>	<b>256,746</b>	<b>46%</b>	<b>474,573</b>		<b>-154</b>

# GRAND THEATRE QUARTERLY PERFORMANCE REPORT

PERIOD: QUARTER TWO Jan to end June 2010

% OF YEAR ELAPSED: 50%

## OPERATIONAL PERFORMANCE:

Key Indicators:	Proj Days of Use		Budgeted Days of Use		Variance
	Rosen	Baby Grand	Rosen	Baby Grand	
Days of Use					
Community Groups	33	134	61	132	-26
Commercial	22	0	15	0	7
Grand Theatre Presents	33	0	42	0	-9
Rehearsal / set up	33	74	47	85	-25
Dark Days	6	51	7	54	-4
Non Performance	4	0	2	0	2
<b>Total</b>	<b>131</b>	<b>259</b>	<b>174</b>	<b>271</b>	<b>-55</b>
<b>Grand Use Total</b>		<b>390</b>		<b>445</b>	

Ticket Sales	YTD Tickets Sold	Total expected by Year End	Ticket Sales per Budget	Projected Variance
Community Groups	11,569	20,269	27,448	7,179
Commercial	4,441	8,972	7,745	-1,227
Grand Theatre Presents	6,675	14,318	13,602	-716
Off Site Events	1,883	5,000	3,000	-2,000
Baby Grand	4,552	8,357	9,830	1,474
<b>Total</b>	<b>29,120</b>	<b>56,916</b>	<b>61,625</b>	<b>4,710</b>
				<b>51%</b> Total expected sales YTD

## NARRATIVE: ACTION REQ'D? ACTION PLANNED

<p>The first six months have been tracking on budget. We are projecting a net increase in fundraising due to an increase in Provincial and Federal grants, although we are over budget in revenues and expenses due to 2 special events that were originally budgeted as net revenues. We are projecting to be under in our ticket revenues due to projected losses for our 4 Nutcracker performances due to the KROCK Centre programming Cirque de Soleil during the same week. Community bookings are down partially due to Queen's Musical cancelling their event in January. Wages are projected lower due to vacancy in Production Co-ordinator.</p>	<p>N</p> <p>n/a</p>
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# INVISTA QUARTERLY PERFORMANCE REPORT

PERIOD: QUARTER TWO : January to end June 2010

% OF YEAR ELAPSED:

## FINANCIAL PERFORMANCE:

### PREVIOUS YEAR COMPARISONS

	Notes	ACTUALS TO DATE	2010 BUDGET	VARIANCE	% SPENT/REC'D	EXPECTED BY YE	YE VARIANCE	TOTAL 2009	Q2 2009
<b>INCOME</b>									
Expenditure Recovery and Interest		15,852	-20,000	-35,852	-79%	-20,000	0	-26,495	2,840
Leases, Room Rentals and Concession		-149,089	-271,600	-122,511	55%	-271,600	0	-256,628	-154,194
Advertising revenue		-104,764	-180,000	-75,236	58%	-180,000	0	-141,353	-76,676
Ice Rentals	1	-992,591	-2,207,961	-1,215,370	45%	-2,016,474	191,487	-2,026,132	-944,083
Ticket Surcharge and Misc Revenue		-142	-9,500	-9,358	1%	-9,500	0	-6,485	-6,394
		<b>-1,230,735</b>	<b>-2,689,061</b>	<b>-1,458,326</b>	<b>46%</b>	<b>-2,497,574</b>	<b>191,487</b>	<b>-2,457,092</b>	<b>-1,178,507</b>
<b>EXPENDITURE</b>									
Staffing Costs		560,257	1,160,676	600,419	48%	1,120,515	-40,162	1,479,460	677,766
Supplies and Services		48,096	69,500	21,404	69%	96,192	26,692	81,403	37,961
Vehicles and Asset Maintenance		71,922	132,277	60,355	54%	132,277	0	105,950	49,448
Utilities		342,844	500,000	157,156	69%	650,000	150,000	628,773	253,314
Contracted services	2	33,759	50,000	16,241	68%	50,000	0	51,051	18,870
Other Charges		0	0	-0	0%	0	0	20,697	-20
Contrib to arena reserve		623,176	1,246,352	623,176	50%	1,246,352	0	1,210,050	605,025
		<b>1,680,055</b>	<b>3,158,805</b>	<b>1,478,751</b>	<b>53%</b>	<b>3,295,336</b>	<b>136,531</b>	<b>3,577,385</b>	<b>1,642,364</b>
<b>NET</b>		<b>449,320</b>	<b>469,744</b>	<b>20,425</b>	<b>96%</b>	<b>797,762</b>	<b>328,018</b>	<b>1,120,293</b>	<b>463,857</b>
									<b>OVER BUDGET</b>

# INVISTA QUARTERLY PERFORMANCE REPORT

PERIOD: QUARTER TWO : January to end June 2010

% OF YEAR ELAPSED:

## OPERATIONAL PERFORMANCE: QUARTER 2 ONLY

	Notes	INVISTA	%
<b>ICE AVAILABILITY</b>			
Total Ice Available for Rental:		<b>5400.0</b>	
Total Ice Booked		1988.0	37%
Total Ice Vacant		3412.0	63%
<b>ICE BOOKINGS</b>			
Hours Rented Adults		450.0	36%
Hours Rented Youth		797.0	64%
<b>HALL AVAILABILITY</b>			
Total Hall Hours Available:		<b>6745.0</b>	
Total Hall Hours Booked		1831.0	27%
Total Hall Hours Vacant		4914.0	73%
<b>HALL BOOKING ANALYSIS</b>			
Hall Hours Booked - Internal		310.0	17%
Hall Hours Booked - Partner Grps		537.0	29%
Hall Hours Booked - External		984.0	54%

## NARRATIVE: (Notes)

## NOTE REF ACTION REQ'D? ACTION PLANNED

Increase in ice rental revenues in Quarter 2 compared to last year's Q2.	1	N	Amendments to Ice Allocation Policy to allow for cancellation fees, last minute notification and rates, tournament possibilities. Reduced rates for non-prime time were approved by Council in July 2010. See: Summary of Ice time by all arenas (TABLE ONE, below). The total ice rental revenue for all arenas expected by the end of the year is \$3,450,000 which is about \$215,000 less than budgeted in 2010. In 2nd quarter of 2009, the arenas were generating \$0.60 from every operating dollar spent. In 2nd quarter of 2010, the arenas are generating \$0.58 from every dollar spent. The revenue based on dollar spent is expected to increase in the 3rd and 4th quarter of 2010 as Harold Harvey has been de-commissioned, therefore reducing expenditures by about \$230,000. Revenues are expected to be slightly higher than last year.
Utilities higher than anticipated.	2	N	Energy curtailment program was established in the Spring/Summer period. Results of the program should be more noticeable in the 3rd quarter.
Expenditures at 53% spent, 50% of year elapsed	3	Y	Harold Harvey Arena was decommissioned in June 2010. Three rinks were operational at INVISTA to accommodate prime time. Staff scheduling changes are being implemented starting in September 2010 to reduce staffing costs during non-prime time.

# INVISTA QUARTERLY PERFORMANCE REPORT

PERIOD: QUARTER TWO : January to end June 2010

% OF YEAR ELAPSED:

**TABLE ONE: SUMMARY OF ICE TIME BY ALL ARENAS**

	QTR 2 2010	BUDGET 2010	EXPECTED BY YE	%	QTR 2 2009	% @ QTR2 2009	ACTUAL 2009
INVISTA	-992,591	-2,207,961	-2,016,474	45.0%	-944,083	46.6%	-2,026,132
Cataraqui-Kinsmen	-245,500	-547,074	-546,998	44.9%	-236,831	44.2%	-535,673
Memorial Centre	-164,944	-337,449	-351,441	48.9%	-162,098	49.1%	-329,869
Harold Harvey Arena	-103,731	-265,123	-103,731	39.1%	-98,545	40.9%	-240,726
Centre 70	-124,814	-309,443	-268,678	40.3%	-126,011	49.8%	-252,868
Additional 'drop in' ice revenues, less ice time returns			-165,866				
<b>TOTAL</b>	<b>-1,631,580</b>	<b>-3,667,050</b>	<b>-3,453,188</b>	<b>44.5%</b>	<b>-1,567,568</b>	<b>46%</b>	<b>-3,385,267</b>