TO: Mayor and Council
FROM: Denis Leger, Commissioner of Corporate Services
RESOURCE STAFF: Sheila Kidd, Director of Corporate Asset Operations
Robert (Bud) Steele, Manager of Fleet
DATE OF MEETING: April 20, 2010
SUBJECT: RFP F31-CS-FL-2010-09 - 7-Reel Tow-Behind Gang Mower

EXECUTIVE SUMMARY:
The purpose of this report is to seek Council approval to award an RFP for the purchase of one 7-Reel Tow-Behind Gang Mower. Council approval is required as staff is not recommending the lowest bid. This is a replacement mower for one that has fulfilled lifecycle expectations.

RECOMMENDATION:
THAT the RFP F31-CS-FL-2010-09 for the purchase of one 7-Reel Tow-Behind Gang Mower be awarded Turf Care Products Canada for the purchase price of $23,480 plus applicable taxes.

AUTHORIZING SIGNATURES:

<table>
<thead>
<tr>
<th>ORIGINAL SIGNED BY COMMISSIONER</th>
<th>Denis Leger, Commissioner of Corporate Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER</td>
<td>Gerard Hunt, Chief Administrative Officer</td>
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CONSULTATION WITH THE FOLLOWING COMMISSIONERS:

<table>
<thead>
<tr>
<th>Commissioner</th>
<th>Consultation</th>
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<tbody>
<tr>
<td>Cynthia Beach, Sustainability &amp; Growth</td>
<td>N/A</td>
</tr>
<tr>
<td>Terry Willing, Community Development Services</td>
<td>N/A</td>
</tr>
<tr>
<td>Denis Leger, Corporate Services</td>
<td>N/A</td>
</tr>
<tr>
<td>Jim Keech, President &amp; CEO, Utilities Kingston</td>
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(N/R indicates consultation not required)
OPTIONS/DISCUSSION:
The Fleet Services Division issued a Request for Proposals (RFP) on behalf of the Public Works Department for the purchase of one 7-Reel Tow-Behind Gang Mower.

The response to the RFP is as follows:

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Rank</th>
<th>Purchase Price (excluding applicable tax)</th>
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<tbody>
<tr>
<td>Turf Care Products Canada (Power Lift Mower)</td>
<td>1</td>
<td>23,480</td>
</tr>
<tr>
<td>Turf Care Products Canada (Kesmac Mower)</td>
<td>2</td>
<td>23,250</td>
</tr>
<tr>
<td>York Region Equipment Center (Kesmac Mower)</td>
<td>2</td>
<td>25,444</td>
</tr>
<tr>
<td>Unity Sod Farm Limited (Kesmac Mower)</td>
<td>2</td>
<td>26,590</td>
</tr>
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</table>

Three of the four units submitted are manufactured by Kesmac and require that the mower be propelled from the power take off (PTO) accessory drive on the towing unit. This would require a farm tractor with a minimum of 45 PTO horsepower output to propel that unit.

The mower that has been recommended is manufactured by Power Lift and is ground-driven, which means that it is self-propelled by the rotation of the wheels when being towed. It does not require power from the PTO to operate.

This unit is to be used at the golf course to groom fairways. The golf course presently uses three different farm tractors to draw various implements used in golf course maintenance including a second mower similar to the one in this recommendation. None of the tractors used at that facility are large enough to produce 45 PTO horsepower and are not capable of powering a Kesmac style mower.

The recommended mower will operate with a much smaller, more efficient tractor that generates lower GHG emissions than the tractor that would be required to power those of the competing bids.

GREEN FLEET POLICY:
This purchase supports the recommendations within the Green Fleet Policy by ensuring that the vehicle being recommended is the most efficient within its class.

EXISTING POLICY/BY LAW:
By-law 2000-134, a By-law to Establish Purchasing Policies and Procedures for the City of Kingston
Green Fleet Policy for the City of Kingston

NOTICE PROVISIONS:
N/A
ACCESSIBILITY CONSIDERATIONS:
Ontarians with Disabilities Act

FINANCIAL CONSIDERATIONS:
This purchase is funded from the department budget as approved by Council.

CONTACTS:
Damon Wells, Director, Public Works 613-546-4291, Ext. 2313

OTHER CITY OF KINGSTON STAFF CONSULTED:
N/A

EXHIBITS ATTACHED:
N/A