TO: Mayor and Council

FROM: Denis Leger, Commissioner of Transportation, Properties and Emergency Services

RESOURCE STAFF: Harold Tulk, Fire Chief
Neville Murphy, Deputy Fire Chief

DATE OF MEETING: July 20, 2010

SUBJECT: RFP F31-CDS-F & R-2010-1, Two Hybrid Sport Utility Vehicles (SUV)

EXECUTIVE SUMMARY:
The purpose of this report is to seek Council approval to award an RFP for the purchase of two Hybrid SUV’s to James Braden Ford. Council approval is required as staff received only two bid submissions for these units.

RECOMMENDATION:
THAT the RFP F31-CDS-F&R-2010-1 for the purchase of two Hybrid SUV’s be awarded to James Braden Ford for the individual purchase price of $33,431 plus applicable taxes.

AUTHORIZED SIGNATURES:

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Denis Leger</td>
<td>Commissioner of Transportation, Properties and Emergency Services</td>
</tr>
<tr>
<td>Gerard Hunt</td>
<td>Chief Administrative Officer</td>
</tr>
</tbody>
</table>

CONSULTATION WITH THE FOLLOWING COMMISSIONERS:

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>N/R</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cynthia Beach</td>
<td>Sustainability &amp; Growth</td>
<td>N/R</td>
</tr>
<tr>
<td>Terry Willing</td>
<td>Community Development Services</td>
<td>N/R</td>
</tr>
<tr>
<td>Denis Leger</td>
<td>Transportation, Properties and Emergency Services</td>
<td>N/R</td>
</tr>
<tr>
<td>Jim Keech</td>
<td>President &amp; CEO, Utilities Kingston</td>
<td>N/R</td>
</tr>
</tbody>
</table>

(N/R indicates consultation not required)
OPTIONS/DISCUSSION:
Kingston Fire & Rescue issued a Request for Proposals (RFP) for the purchase of two Hybrid SUV’s. In this case, the Hybrid SUV was the preferred choice over a car because of a requirement for higher ground clearance when staff is required to travel primarily for inspection and training purposes. A Hybrid unit will provide fuel savings and a reduction in Green House Gas (GHG) emissions.

In response to the RFP, staff received two proposals, both for Ford Escapes. Comparisons between the two units were reviewed by staff using the following criteria:

- Purchase Price
- Fuel Economy and GHG Emissions
- Specification Compliant
- Vehicle safety ratings

The Ford Escape uses a 2.5 litre four cylinder engine. Fuel consumption guidelines published by Natural Resources Canada show the Ford Escape consumption at 5.8 L/100KM City and 6.5L/100KM

The specifications in both submissions were similar with the exception of price;

<table>
<thead>
<tr>
<th>Rank</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>James Braden Ford</td>
</tr>
<tr>
<td>2</td>
<td>Edwards Ford</td>
</tr>
</tbody>
</table>

$33,431 plus taxes
$35,356 plus taxes

GREEN FLEET POLICY:
This purchase supports the recommendations within the Green Fleet Policy by ensuring that the vehicle being recommended is the most fuel efficient within its class and because it is a Hybrid model. Furthermore, it supports the Anti-Idling Bylaw.

EXISTING POLICY/BY LAW:
By-law 2000-134, a By-law to Establish Purchasing Policies and Procedures for the City of Kingston
Green Fleet Policy for the City of Kingston

NOTICE PROVISIONS: N/A

ACCESSIBILITY CONSIDERATIONS:
Ontarians with Disabilities Act

FINANCIAL CONSIDERATIONS:
This purchase is funded from the department budget as approved by Council.

CONTACTS: N/A

OTHER CITY OF KINGSTON STAFF CONSULTED: N/A

EXHIBITS ATTACHED: N/A