TO: Mayor and Council

FROM: Denis Leger, Commissioner of Transportation, Properties & Emergency Services

RESOURCE STAFF: Sheila Kidd, Director of Transportation Services
Robert (Bud) Steele, Manager of Fleet

DATE OF MEETING: November 2, 2010

SUBJECT: RFP F31-CS-FL-2010-19
TWO 2011 SINGLE AXLE DUMP TRUCKS W/11FT. DUMP BODIES
RFP F31-CS-FL-2010-20
ONE 2011 SINGLE AXLE DUMP TRUCK W/9FT. DUMP BODY

EXECUTIVE SUMMARY:
The purpose of this report is to seek Council approval for the purchase of two single axle dump trucks w/11ft. dump bodies and one single axle dump trucks w/9ft dump body. Council approval is required as staff received only one bid submission for these units.

RECOMMENDATION:
THAT the RFP F31-CS-FL-2010-19 for the purchase of two single axle dump trucks w/11ft. dump bodies and RFP F31-CS-FL-2010-20 for the purchase of one single axle dump trucks w/9ft. dump body be awarded to Edwards Ford Limited for the total purchase price of $108,383 plus applicable taxes.

AUTHORIZING SIGNATURES:

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<th>ORIGINAL SIGNED BY COMMISSIONER</th>
<th>Denzis Leger, Commissioner of Transportation, Properties &amp; Emergency Services</th>
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<td>ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER</td>
<td>Gerard Hunt, Chief Administrative Officer</td>
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CONSULTATION WITH THE FOLLOWING COMMISSIONERS:

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<th>Commissioner</th>
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<tr>
<td>Cynthia Beach, Sustainability &amp; Growth</td>
<td>N/A</td>
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<td>Terry Willing, Community Development Services</td>
<td>N/A</td>
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<td>Denis Leger, Corporate Services</td>
<td>N/A</td>
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<td>Jim Keech, President &amp; CEO, Utilities Kingston</td>
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OPTIONS/DISCUSSION:
The Fleet Services Division issued two Requests for Proposals (RFP’s) on behalf of the Public Works Department for the purchase of two single axle dump trucks w/11ft. dump bodies and one single axle dump trucks w/9ft. dump body. This is a replacement of existing units that have fulfilled lifecycle expectations. The RFPs were numbered separately to identify to the vendors that the wheel base and dump box lengths are different. Beyond that distinction the vehicle request criteria was the same.

Only one proposal was received for both of these RFPs from Edwards Ford Limited. These are medium duty dump trucks used by the works department for general purpose work such as landscaping, aggregate and asphalt delivery among other duties.

The Ford motor company commands a very captive market in this class of truck. Ford is able to provide a small gasoline powered chassis design with appropriate axle weights at better pricing than its present competitors. This may help to explain the lack of vendor participation with regard to this bid request.

Maximum axle capacity is important to assure the varied types of loads carried are within legal hauling limits. A diesel engine is not specified for these units as it adds considerable cost (approximately $8,000) as well as adding another 800lbs to the truck weight. This added weight takes away from the load carrying capacity.

GREEN FLEET POLICY:
This purchase supports the recommendations within the Green Fleet Policy by ensuring that the vehicle being recommended is the most fuel efficient within its class.

EXISTING POLICY/BY LAW:
By-law 2000-134, a By-law to Establish Purchasing Policies and Procedures for the City of Kingston
Green Fleet Policy for the City of Kingston

NOTICE PROVISIONS:
N/A

ACCESSIBILITY CONSIDERATIONS:
Ontarians with Disabilities Act

FINANCIAL CONSIDERATIONS:
This purchase is funded from the department budget as approved by Council.

CONTACTS:
Damon Wells, Director, Public Works 613- 546-1181, Ext. 3190

OTHER CITY OF KINGSTON STAFF CONSULTED:
N/A

EXHIBITS ATTACHED:
N/A