



**City of Kingston
Report to Council
Report Number 15-421**

To: Mayor and Members of Council
From: Desiree Kennedy, Chief Financial Officer and City Treasurer
Resource Staff: David Johnston, Chief Information Officer
Phil Healey, Manager Enterprise GIS Services
Date of Meeting: November 17, 2015
Subject: Enterprise Software License Agreement
ESRI Canada Ltd

Executive Summary:

The purpose of this report is to seek Council approval to renew the City's existing three year Small Local Government (SLG) Enterprise License Agreement (ELA) with Esri Canada Ltd. for an additional three year term.

The City's enterprise GIS environment uses Esri's software as its core technology. Esri has been a supporting partner of the City of Kingston enterprise GIS Program since 2004 and is the only organization that provides software maintenance and support services on the Esri product set.

In accordance with *By-law 2000-134, A By-Law to Establish Purchasing Policies and Procedures*, Council approval is required, as staff recommends entering into a sole source contract that exceeds \$50,000.

Recommendation:

1. **That** Council approve the renewal of the Esri Small Local Government Enterprise License Agreement, pursuant to Purchasing By-Law 2000-134, with Esri Canada Ltd. for three years in the total amount of \$92,000 per year, plus applicable taxes; and
2. **That** Council authorize the Mayor and City Clerk to execute the renewal of the Esri Small Local Government Enterprise License Agreement in a form satisfactory to the Director of Legal Services; and

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3. **That** Council delegate authority to the Chief Information Officer to further renew the Esri Small Local Government Enterprise License Agreement with Esri Canada Ltd., subject to the renewal agreement being reviewed by and in a form satisfactory to the Director of Legal Services.

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Authorizing Signatures:

ORIGINAL SIGNED BY CHIEF FINANCIAL OFFICER AND CITY TREASURER

**Desiree Kennedy, Chief Financial Officer and
City Treasurer**

ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER

Gerard Hunt, Chief Administrative Officer

Consultation with the following Commissioners:

Cynthia Beach, Corporate & Strategic Initiatives	Not required
Lanie Hurdle, Community Services	
Denis Leger, Transportation, Facilities & Emergency Services	Not required
Jim Keech, President and CEO, Utilities Kingston	

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Options/Discussion:

In February 2013, Council approved the renewal of the Esri Small Local Government Enterprise License Agreement (SLG-ELA), authorizing the Mayor and Clerk to execute the SLG-ELA for the consolidation, maintenance and deployment of GIS software licenses over a three year term. Esri Canada Limited is the Canadian distributor of the world-wide leading ArcGIS software.

Esri technology has been the City's standard GIS software since 2004, and an integral part of the organization's spatial data infrastructure with focus on land use compilation, topographical modeling, asset management, environmental analysis and 3D visualization. Recognizing the opportunity to utilize a number of advanced analytical tools in conjunction with the significant time savings and efficiencies from using GIS, the SLG-ELA allows IS&T to extend the GIS to users in all city departments, Kingston Police Services and Utilities Kingston.

With the SLG-ELA, each organization has unlimited access to Esri ArcGIS technology, a robust platform for managing vast amounts of geographic information. The integrated software suite helps users to easily compile, analyze, interpret, visualize and share geospatial data on desktops, servers, mobile devices and across the Web. ArcGIS is interoperable and has enabled each organization to connect spatial data with other enterprise applications such as those used for land development administration, infrastructure management and emergency management. This functionality has provided staff with the ability to accurately and efficiently access information, enhance decision-making capabilities and maximize on business opportunities.

The existing three year SLG-ELA with Esri Canada, with annual costs of \$83,000 per year, expires in February 2016. The cost to renew the agreement including support and maintenance, for an additional 3 year term is \$92,000 per year plus applicable taxes, based on Esri Canada's published pricing for local governments with populations of 100K to 150K.

The purchasing by-law 2000-134(Clause 4.5 ii) requires that Council authorize this expenditure because the procurement will be a sole source purchase above \$50,000.

Existing Policy/By Law:

By-Law 2000-134a By-Law to Establish Purchasing Policies and Procedures.

Notice Provisions:

There are no notice provisions with this report.

Accessibility Considerations:

There are no accessibility provisions with this report.

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Financial Considerations:

Sufficient funds are allocated in the annual IS&T operating budgets for this project.

Contacts:

David Johnston, Chief Information Officer, 613-546-4291, Extension 1333

Phil Healey, Manager Enterprise GIS Services, Extension 3255

Other City of Kingston Staff Consulted:

Jim Miller, Director Utilities Engineering

Paige Agnew, Director Planning, Building and Licencing

Mark Van Buren, Director Engineering Services

Exhibits Attached:

Not applicable