



**City of Kingston
Report to Council
Report Number 16-094**

To: Mayor and Members of Council

From: Denis Leger, Commissioner of Transportation, Facilities and Emergency Services

Resource Staff: Sheila Kidd, Director of Transportation Services

Date of Meeting: March 22, 2016

Subject: Award of Contract - Split-Stream, Rear-Loading Refuse Packer Truck

Executive Summary:

The Fleet Services Division issued a Request for Proposals (RFP) on behalf of the Solid Waste Division, for the purchase of a split-stream, rear-loading refuse packer truck. This unit is a replacement for an existing refuse packer that has fulfilled lifecycle expectations. Council approval is required because only two submissions to the RFP were received and staff is not recommending the lowest bid, therefore staff does not have delegated authority to proceed with the purchase.

Recommendation:

That Francis Canada Truck Centre Inc. be awarded the contract for the purchase of one split-stream, rear-loading refuse packer truck, (F31-TPES-TS-FL-2016-01), for the total purchase price of \$239,693 plus applicable taxes; and

That the Commissioner of Transportation, Facilities, and Emergency Services be authorized to execute the required agreements, in a form satisfactory to the Director of Legal Services.

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Authorizing Signatures:

ORIGINAL SIGNED BY COMMISSIONER

**Denis Leger, Commissioner of
Transportation, Facilities and
Emergency Services**

ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER

Gerard Hunt, Chief Administrative Officer

Consultation with the following Members of the Corporate Management Team:

Cynthia Beach, Corporate & Strategic Initiatives	Not required
Lanie Hurdle, Community Services	Not required
Jim Keech, President and CEO, Utilities Kingston	
Desiree Kennedy, Chief Financial Officer & City Treasurer	Not required

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Options/Discussion:

The Fleet Services Division issued a Request for Proposals (RFP) on behalf of the Solid Waste Division for the purchase of a split-stream, rear-loading refuse packer truck. This unit is a replacement for an existing refuse packer truck that has fulfilled lifecycle expectations. The submissions were evaluated using the following criteria:

- Pricing and Related Costs - 40%
- Specification Compliant - 35%
- Warranty - 10%
- Delivery - 10%
- Accessibility Standards for Customer Service, Ontario Regulation 429/7 - 5%

Two submissions were received. The staff evaluation resulted in the following ranking:

Francis Canada Truck Centre Inc. – Ranked #1 with a score of 93 out of 100.

Kenworth Ontario – Ranked #2 with a score of 88 out of 100.

The unit offered by Kenworth Ontario is a 2016 Kenworth truck with a Fanotech packer body for the purchase price of \$239,500. The unit offered by Francis Canada Truck Centre Inc. is a 2016 Freightliner Truck also coupled with a Fanotech packer body for \$239,693. The small difference in pricing resulted in both proposals receiving the same score on the pricing component of the evaluation.

The Francis Canada Truck Centre Inc. submission is being recommended as it attained the highest overall score. The product offered by Francis ranked higher for specification compliance and warranty. The base warranty on the Freightliner truck is two years unlimited mileage versus a one-year unlimited warranty on the Kenworth truck. Also, the frame and cross member structure warranty on the Freightliner is five years compared to three years offered by Kenworth.

A split-stream refuse packer is a very specialized piece of equipment that is widely used by municipalities that operate dual-stream collection systems. This type of unit is not produced by many manufacturers in Canada so a limited response to the RFP is not unusual. The Solid Waste Division is currently operating eight units of this style within their refuse fleet. The truck is expected to be in service in 2016.

Existing Policy/By-law:

By-law 2000-134, *a By-law to Establish Purchasing Policies and Procedures for the City of Kingston*

Green Fleet Policy for the City of Kingston - There are currently no published emission figures available for commercial vehicles because there are too many variables in load and application.

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Notice Provisions:

Not Applicable

Accessibility Considerations:

Not Applicable

Financial Considerations:

This purchase will be funded from monies approved in the 2016 Fleet capital budget.

Contacts:

Sheila Kidd, Director of Transportation Services, 613-546-4291, Extension 2221

Robert (Bud) Steele, Manager of Fleet, 613-546-4291, Extension 2216

Other City of Kingston Staff Consulted:

Heather Roberts, Manager, Solid Waste Operations

Carl Smith, Supervisor, Solid Waste Operations

Exhibits Attached:

Not Applicable