



**City of Kingston
Report to Council
Report Number 16-189**

To: Mayor and Members of Council

From: Denis Leger, Commissioner of Transportation, Facilities and Emergency Services

Resource Staff: Sheila Kidd, Director of Transportation Services

Date of Meeting: June 21, 2016

Subject: Award of Contract - Split-Stream, Side-Loading Refuse Packer Truck

Executive Summary:

The Fleet Services Division issued a Request for Proposals (RFP) on behalf of the Solid Waste Division, for the purchase of a split-stream, side-loading refuse packer truck. This unit is a replacement for an existing refuse packer that has fulfilled lifecycle expectations. Council approval is required because only two submissions to the RFP were received, one of which was eliminated as it did not meet the specifications, therefore staff does not have delegated authority to proceed with the purchase.

Recommendation:

That Haul -All Equipment Limited be awarded the contract for the purchase of one split-stream, side-loading refuse packer truck, (F31-TPES-TS-FL-2016-04), for the total purchase price of \$145,660 plus applicable taxes; and

That the Commissioner of Transportation, Facilities, and Emergency Services be authorized to execute the required agreements, in a form satisfactory to the Director of Legal Services.

June 21, 2016

Page 2 of 4

Authorizing Signatures:

ORIGINAL SIGNED BY COMMISSIONER

**Denis Leger, Commissioner of
Transportation, Facilities and
Emergency Services**

ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER

Gerard Hunt, Chief Administrative Officer

Consultation with the following Members of the Corporate Management Team:

Lanie Hurdle, Community Services

Not required

Jim Keech, President and CEO, Utilities Kingston

Desiree Kennedy, Chief Financial Officer & City Treasurer

Not required

June 21, 2016

Page 3 of 4

Options/Discussion:

The Fleet Services Division issued a Request for Proposals (RFP) on behalf of the Solid Waste Division for the purchase of a split-stream, side-loading refuse packer truck. This unit is a replacement for an existing refuse packer truck that has fulfilled lifecycle expectations. Two submissions were received. One submission was received from Haul-All Equipment Limited and the second from Shu-Pak Equipment Limited. The Haul-All unit bid price is \$145,660. The Shu-Pak offering is for \$225,000.

The specifications outlined within the RFP described a smaller gas-powered, compact-style unit that is required to negotiate into tight places throughout the municipality where the larger full-size refuse trucks cannot easily maneuver.

The Shu-Pac submission was eliminated as it proposed a much larger, more expensive, diesel-powered truck that far exceeds the requirements and the approved budget for this replacement.

A compact-style, split-stream, side-loading refuse packer is a very specialized piece of equipment. This type of unit is not produced by many manufacturers in Canada therefore a limited response to the RFP is not unusual. The Solid Waste Division is currently operating two units of this style within their refuse fleet.

Existing Policy/By-law:

By-law 2000-134, *a By-law to Establish Purchasing Policies and Procedures for the City of Kingston*

Green Fleet Policy for the City of Kingston - There are currently no published emission figures available for commercial vehicles because there are too many variables in load and application.

Notice Provisions:

Not Applicable

Accessibility Considerations:

Not Applicable

Financial Considerations:

This purchase will be funded from monies approved in the 2016 Fleet capital budget.

Contacts:

Sheila Kidd, Director of Transportation Services, 613-546-4291, Extension 2221
Robert (Bud) Steele, Manager of Fleet, 613-546-4291, Extension 2216

June 21, 2016

Page 4 of 4

Other City of Kingston Staff Consulted:

Heather Roberts, Manager, Solid Waste Operations
Carl Smith, Supervisor, Solid Waste Operations

Exhibits Attached:

Not Applicable