



**CITY OF KINGSTON**  
**REPORT TO COUNCIL**

**Report No.: 12-100**

**TO:** Mayor and Members of Council  
**FROM:** Denis Leger, Commissioner of Transportation, Properties & Emergency Services  
**RESOURCE STAFF:** Sheila Kidd, Director of Transportation Services  
**DATE OF MEETING:** March 6, 2012  
**SUBJECT:** F31-TPES-TS-FL-2012-05 – One (1) Single Axle Crew Cab Truck with 11’ Chipper Body.

**EXECUTIVE SUMMARY:**

The purpose of this report is to seek Council approval to award an RFP for the purchase of one single-axle crew cab truck with an 11-foot chipper body to Edwards Ford Sales (Kingston) Ltd. Council approval is required as staff received only one bid submission for this RFP.

**RECOMMENDATION:**

**THAT** the RFP F31-TPES-TS-FL-2012-05 for the purchase of one single-axle crew cab truck with an 11-foot chipper body be awarded to Edwards Ford Sales (Kingston) Ltd. for the purchase price of \$48,389 plus applicable taxes.

**AUTHORIZING SIGNATURES:**

ORIGINAL SIGNED BY COMMISSIONER _____ Denis Leger, Commissioner of Transportation, Properties & Emergency Services
ORIGINAL SIGNED BY CHIEF ADMINISTRATIVE OFFICER _____ Gerard Hunt, Chief Administrative Officer

**CONSULTATION WITH THE FOLLOWING COMMISSIONERS:**

Cynthia Beach, <i>Sustainability &amp; Growth</i>	N/R
Lanie Hurdle, <i>Community Services</i>	N/R
Jim Keech, <i>President and CEO, Utilities Kingston</i>	√

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**OPTIONS/DISCUSSION:**

Fleet Services issued an RFP on behalf of the Public Works Department for the purchase of one single-axle crew cab with an 11-foot chipper body. Edwards Ford Sales is the only company that submitted a proposal. Their response is as follows:

Edwards Ford Sales (Kingston) Ltd.	\$48,389	Meets Specifications
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This unit is a replacement for an existing unit that has fulfilled lifecycle expectations. This unit will be used by the forestry section within the Works Department.

Due to price and axle widths, Ford Motor Company commands a captive market in this weight class of truck. Ford is able to provide a gasoline powered chassis design with heavier axle capacities than its competitors. Competitors can match these axle weights but only in a diesel application. A diesel engine is not specified for this unit as it adds considerable cost (approximately \$8000) and weight (800 lbs). The added weight takes away from the overall load carrying capacity. This may help to explain the limited vendor participation with regard to this bid request.

Green Fleet Policy Considerations - Fuel economy and greenhouse gas emission figures are requested in each RFP as per the direction of the *Green Fleet Policy* and are used as part of the proposal evaluation when possible. There are no published figures available from the manufacturers or Natural Resources Canada (NRC) for this product at this time. This unit runs on regular gas or up to 10% ethanol.

**EXISTING POLICY/BY LAW:**

By-law 2000-134, *a By-law to Establish Purchasing Policies and Procedures for the City of Kingston*

*Green Fleet Policy for the City of Kingston*

**NOTICE PROVISIONS:**

N/A

**ACCESSIBILITY CONSIDERATIONS:**

Consideration of the *Ontarians with Disabilities Act* is incorporated into every City issued RFP.

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**FINANCIAL CONSIDERATIONS:**

This purchase is funded from the 2012 capital budget as approved by Council.

**CONTACTS:**

Sheila Kidd, Director of Transportation

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Robert (Bud) Steele Manager of Fleet

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**OTHER CITY OF KINGSTON STAFF CONSULTED:**

Damon Wells, Director, Public Works Services

613-546-1181, Ext. 2313

**EXHIBITS ATTACHED:**

N/A